

The Terminal Boosts and Advertisers Richmond, directly increasing property values

THE RICHMOND TERMINAL

Oldest newspaper in Richmond; has the confidence and support of pioneers.

VOL. XXII.

RICHMOND, CALIFORNIA, FRIDAY, DECEMBER 25, 1925

No. 52

Richmond Fails to "Woo" Suburbanites

Annex Voters Reject San Pablo Avenue Is Forging Ahead

The "all hands around the bay" slogan does not go with the Richmond Annex contingent, the majority of whom are ardent advocates of self autonomy.

The election held in the Annex last Thursday definitely settled the question, 132 voting against annexation to Richmond and 78 favoring absorption.

The Annex comprises 100 city blocks and has a population of 750. Of this number 274 are registered voters. It will be seen by these figures that about everybody voted. Quite an active campaign was carried on prior to election, a number of Richmond speakers, a few politicians and newspapermen visiting the annex to set forth the advantages to be derived by joining the larger city.

One of the inducements offered to the Annex people was the opening of the Panhandle boulevard and the reclamation of marsh land which is on the line of the proposed short cut from Pullman avenue and Cutting to El Cerrito hill in Albany.

With or without annexation this improvement will come, as the congestion of traffic already demands it.

The next move, it is said, will be to "try El Cerrito." It is said "Barkus is willin'."

Latent Meanings

A meditative man cannot refrain from wonder when he digs down to the deep thought lying at the root of many a metaphysical term employed for the designation of spiritual things. . . . and often it would seem as though rays of truth which were still below the intellectual horizon had dawned upon the imagination as it was looking up to heaven. Hence, they who feel an inward call to teach and enlighten their countrymen should deem it an important part of their duty to draw out of the stores of thought which are already latent in their native language. . . . and to endeavor to give distinctness and precision to whatever in it is confused, obscure or dimly seen.—Archbishop Trench, in "Study of Words."

City in Brief

Flora J. Noonan has petitioned the superior court to be named guardian of Mrs. Cynthia A. Cady, 84, of 555 Fifth street, wife of the late I. O. Cady, that she may care for the aged lady's property.

F. A. Tittmore has purchased the Larkin Younce residence in Mira Vista and plans to reside there.

B. F. Flynn, manager of the Standard Furniture Co., has been called to Missouli, Mont., on account of the serious illness of his aged mother.

High pressure water mains are being installed by the East Bay Water Co. between Barrett and Nevin. The company is expending \$300,000 in Richmond in improving the system.

The schools are closed for the holidays, giving the children and teachers a three-weeks rest, the latter only two, if institute week "don't count."

Contra Costa County

Miss Frances Foster and Mike Marchese were the last two on the floor at the Charleston contest on skates held at the I. D. E. S. hall Friday evening. Several others essayed the difficult feat but Miss Foster and Marchese were the only ones who stood up to the finish.—Martinez Gazette.

The Martinez-Benicia Ferry company has an application on file with the state railroad commission asking permission to increase its rate for trucks weighing between three and five tons from \$1.25 to \$1.50. The company recently voluntarily reduced its rates.

Ben E. Stotts was chosen commander of Sidney Severus Post No. 1351, Veterans of Foreign Wars at the election held Friday evening in the memorial hall, Martinez. Stotts is a veteran printer, and well liked.

"Criminology" was the subject of a luncheon talk on Monday by Under-sheriff Wm. Veale before the local Lions Club at Hotel Los Medanos. The discussion was interesting and carried the weight of a student or expert in the study of the subject.—Pittsburg Post.

While Mark Neilson, plasterer, was at work on the Royce building adjoining the postoffice, thieves stole his car which was parked at the curbing a few feet away, and left in its stead another car which the police later discovered had been stolen in Los Angeles.—Pittsburg Post.

Miss Ruth Beede, talented dancer and pupil of Miss Alice Marvin, danced a solo dance at the entertainment given in the Oakland auditorium by the Shrine for the benefit of the Children's Hospital on Friday and Saturday nights. Miss Beede was supported by a chorus, among the number being Miss Marie Whys, also of Antioch. About twelve thousand people attended the entertainment.

Melvin Wells, son of County Clerk and Mrs. J. H. Wells, has returned home for the Christmas vacation, having finished the term's work at the University of California.

Public Administrator Charles E. Daley on Tuesday filed petition for letters of administration in the estate of the late Carl A. Gustafson who died August 27, 1924, in Sweden, leaving property in this county. Rodgers and Bray are attorneys for the petitioner.

Bird Found Refuge

The Herald Tribune was informed by the superintendent of light-houses that a homing pigeon alighted exhausted on the deck of the lighthouse tender Tulip recently while the vessel was at Great Beds light station in Raritan bay. The tag on the bird's left foot was marked 109-I and that on its right, 2275-IF-25-A.

The information was sent to this newspaper because of advertisements inserted from time to time for homing pigeons which have failed to return to their owners. The bird picked up by the lighthouse tender is still aboard the vessel, which is at the general light-house depot, Staten island.—New York Tribune.

Kaiser Called Down

The Kaiser of Germany was denounced in the reichstag, November 10, 1908, for his unbridled comments on international affairs and, as a result, promised to leave all matters of foreign policy to the state department.

One-Nine-Two-Six

YES, THIS IS ONE, NINE, TWO, SIX. OH THANK YOU—SAME TO YOU AND MANY OF EM



Which Is Not Our Phone Number, "132"

Political and Otherwise

The campaign for early shopping throughout the United States received a decided impetus in Washington when Mrs. Calvin Coolidge appeared in the stores to make her purchases so that the clerks in the stores and the employees of the postoffice department might not be rushed at the eleventh hour. Mrs. Coolidge's example was followed by many with the result that there was not the usual last shopping jam as there has been previous.

Secretary contains carried of courage of co-operation, and a hands for agricultural

In his Chicago speech President Coolidge pointed out that the agricultural question is largely one of price and distribution and he believed that cooperative marketing methods are the best of any of the various suggestions offered. The President realized that something had to be done with a surplus production.

While the Sixty-ninth Congress opened its first session without excitement or verbal pyrotechnics, the country must not think that the assembled law makers are going to continue along placid lines until they adjourn, for there is no doubt but that the democratic and insurgent plans are, if possible, to harass the administration. The first evidence of this was a group of discontented ones who refused to vote for Nicholas Longworth for speaker, despite the fact that the majority of them had been elected as republicans.

One of the controversies that will be carried on at this session of congress will be that between the "wets" and the "drys." Each side is determined to force some action. During the past week many reform organizations interested in prohibition have been meeting in Washington. They are preparing to make a concerted drive for the rigid enforcement of the prohibition amendment. On the other hand the "wets" are marshalling their forces with a determination to secure a modification, at least, of the Volstead law.

The annual Memorial Service of the Pittsburg Lodge of Elks will be held Sunday, December 26th, at Veteran's Memorial hall. The program will consist of instrumental and vocal music and a special address by J. J. Allen of Oakland Lodge, No. 171.

California's Scenic Attraction Near Us

Automobile License Renewals Begin Jan. 2

Sacramento, December 24.—California finance companies and motor car dealers financing large numbers of installment contracts for the purchase of automobiles will not be compelled this year to negotiate with their clients to see that 1926 licenses are secured for motor vehicles being purchased under such contracts.

Under the new law, it was stated, the burden of re-registration rests entirely on the registered owner and the registration certificate that is kept in the car is the only certificate required in renewal. Certificates of ownership (pink) should be retained by legal owner until there is a transfer of title or interest.

The division has arranged to send a notice to the companies and other legal owners when the registered owners have renewed the licenses of cars they are buying on contract. This notice should be attached to the pink certificate for reference purposes. This notice will be an exact copy of certificate of registration for 1926.

The division will shortly add several hundred persons to its staff in preparation for the opening of its counters for license renewal on January 2. Renewal certificates of registration may now be mailed to Sacramento. Shipment of plates will start about December 28.

There Are Some Men Like That Fool Donkey

E. Holland of the Advertising Clubs of the World said at an advertising men's banquet in Kansas City:

"I will conclude with the fable of the donkey and the fox. 'A donkey once fell into a deep hole, and as nobody happened to pass that way for several days, the unfortunate animal got very weak from lack of food. But finally a fox's head appeared at the edge of the hole, and the donkey implored its aid in piteous tones.

"I am too small to help you, brother," said the fox, "but there's an elephant feeding in the thicket about a hundred yards away. Just call him and he'll have you out in no time."

"The fox, being very busy, then hurried off on his affairs, but the donkey said to himself:

"I am weak from lack of food, and every exertion makes me weaker. To call that elephant would be a terrible strain; yes, it might be the last straw; so I won't do it. Anyhow, it's the elephant's duty to come to my assistance without calling."

"So the donkey lay back, and soon starved to death.

"Some months afterward the fox passed that way again, looked into the hole, saw the corpse, and said to himself as he hurried on his way:

"If the doctrine of Karma, indeed be true, and the souls of animals transigrate into men, then this donkey will become one of those merchants who can never afford to advertise."

Beginning at Home

"Well, old man, what are you doing these days?" "Oh, I'm selling furniture." "Well, and what furniture have you sold?" "Only my own, so far."

It was in THE TERMINAL.

Danville, Contra Costa county, Dec. 24.—Two hundred and fifty miles of snow-capped Sierras are visible these days from the summit of Mount Diablo and hundreds of motorists are taking advantage of the clear, cool, sharp days that make possible the remarkable panorama that is unfolded at the crown of the noted peak.

According to those who have made the drive to the summit recently, the scenic boulevard that leads to the top is in excellent condition. This comment, it is stated, applies not only to the condition of the road from the junction of the Danville and Walnut Creek branches to the mountain top, but to the road between this point and the junction.

Not only are the Sierras revealed in the full beauty of their winter garb, but so clearly defined is the line of the distant horizon that scores of the more noted peaks are easily identified, such as Mount Whitney, Lola, Round Top, Pyramid Peak, Shasta and Lassen. With the aid of power-glasses one can see the entrance to the Yosemite.

Work on the widening of the Walnut creek branch of the scenic boulevard is marked with considerable progress, and those who make the round trip, the latter route being kept open all the time to motorists.

Blume Estate Contest Now On

F. W. Blume of Concord is contesting the right of Mrs. Angela Guisti Blume to inherit the \$20,000 estate left by the late Frank A. Blume of San Pablo. F. W. Blume asserts that the woman was not the legal wife of his brother; that she married him without obtaining a final decree of divorce. Suit has been filed through Attorney A. B. Timming of Martinez. Mrs. Blume is represented by Pierce & Carlson and Will S. Roberson.

Date Fixed For Sale of Bonds

January 18 has been fixed by the board of supervisors as the date of sale of \$885,000 in bonds voted recently by the Richmond high school district to provide funds for construction of a new high school.

The board authorized the transfer of \$2500 from the general fund to the secret fund allowed District Attorney A. B. Timming for crime investigation and authorized the purchase of an operating table for the county hospital.

The annual charity show given by the Knights of Pythias at the California Theatre, Pittsburg, netted the handsome sum of \$400, and the Pythians are rejoicing over the great amount of Christmas cheer created with this fund.

Five hundred thousand local telephone calls a day are made in the city of New Orleans.

In the metropolitan area of New York the New York Telephone Co. owns 126 buildings besides occupying a number of leased premises.

Between 100,000 and 125,000 local telephone calls are made a day in Miami, Florida.

LAWMAKERS SEE CHANCE FOR CUT

COOLIDGE ECONOMY STATEMENT
REFUTED IN HOUSE.

TOO MANY GOVERNMENT WORKERS—REP. WOOD

Not In Accord With President Coolidge That "The Limit of Economy Has Been Reached and People Must Not Expect Further Reductions."

Washington.—The \$867,852,000 treasury-postoffice appropriation bill for the next fiscal year was started on its journey through the house with discussion by congressmen of a wide variety of topics not connected with the bill.

Representative Byrns, Democrat of Tennessee, ranking Democratic member of the appropriation committee, discussing money demands for government needs, said he was not in accord with President Coolidge that "the limit of economy had been reached and the people must not expect reductions in the future."

Byrns said that Senator Curtis, Republican senate leader, had stated recently that appropriations could be further reduced \$300,000,000 by government economies.

Representative Wood, Indiana, a distinguished Republican leader, says he believes we would dispense with 20 per cent of the present number of government workers in Washington," said Byrns. "They have an opportunity to render the taxpayers a great service and make the so-called Coolidge economy really effective, for the estimates for 1927 promises very little reduction in the number of employees."

"The tax reductions have been made on the high war taxes with which the people were burdened during the war, and the pending revenue measure contemplates the retention of a number of special taxes levied for carrying on the war."

Byrns gave credit to congress for cutting expenditures. He said during the four years of the budget its estimates had been reduced by congress by \$344,734,429, representing a saving to the taxpayers.

The total estimates to meet the needs of government in 1927 submitted by President Coolidge, amount to \$3,896,207,921, an increase of \$154,420,861 over appropriations for the current year.

Exclusive of the postal service the total 1927 estimates were \$3,156,100,368, or \$50,612,713 more than 1926 appropriations.

POPE CONFERS RED HOT ON CARDINALS

Rome.—At a public consistory the red hat was conferred on cardinals created in the consistory of March 30, last, and in the secret consistory of last Monday. This function was attended by sixty thousand pilgrims, the largest throng since the time of Leo XIII. Pius XI was carried in on the sedia gestatoria, flanked by the flamboyant, gorgeous feather fans.

Pius XI solemnly repeated for each new cardinal the formula "Accipe galermum rubrum," while a master of ceremonies held the red hat in turn over the head of each.

Those who received the red hats were: Cardinals Eustachio Luinardi y Esteban, archbishop of Seville; Vincenzo Casanova y Marzol, archbishop of Granada; Alessandro Verde, secretary of the congregation of Rites; Enrico Gasparri, former apostolic nuncio in Brazil; and Patrick O'Donnell, archbishop of Armagh.

Koch Gives Up Cabinet Task
Berlin.—President von Hindenburg's efforts to establish a truce among the German political parties by the formation of a coalition government have foundered upon the refusal of the radicals to identify themselves with a cabinet which includes Dr. Stresemann's People's party. Resuming his negotiations, Dr. Erich Koch, who had been chosen by the chancellorship, was informed by Hermann Mueller, the Socialist leader, that his party could not join in the proposed governmental bloc. Dr. Koch immediately notified President von Hindenburg of his inability to form the desired ministry. The reichstag recessed for the holidays until January 12.

Engineers Demand Better Pay
New York.—Municipal engineers of Toronto, Boston, New York, Philadelphia, Detroit and San Francisco demand "commensurate recognition and compensation." In addition to increased pay and better working conditions, the engineers are seeking acknowledgment by the city fathers of their professional standing in the municipal machine.

Research Funds Sought
Washington.—An appeal to a number of prominent men throughout the country to join in providing an organization and funds for enlarging American research into pure science has been issued by the National Academy of Sciences.

Bandits Kill Agent
New York.—Bandits recently shot and killed Patrick Chandon, subway change agent, when he told them that he had just given the receipts to the pay car.

HOUSE APPROVES TAX REDUCTIONS

Effort to Wipe Out Entirely the Automobile Passenger Car Tax, Which Cuts Levy from 5 to 2 Per Cent, Rejected, 188 to 95.

Washington.—Repeal or reduction of most of the excise and occupational taxes, as written into the revenue bill by the ways and means committee, was approved by the house.

A determined effort to wipe out entirely the automobile passenger car tax, which the bill cuts from 5 to 2 per cent, was rejected, 188 to 95.

With virtually every rate schedule in the bill having been approved and all amendments to the measure mowed down by big majorities, the bill was passed with its provisions intact as prepared by the ways and means committee.

The tax reduction provisions which received approval were:

Reduction of the automobile passenger-car tax from 5 to 2 per cent.

Reduction of the levies on automobile trucks, tires, parts and accessories.

Repeal of the excise taxes on jewelry, cameras and lenses, photographic films and plates, fire arms and ammunition, smokers' articles, coin operated machines, mah jongg sets and works of art.

Repeal of the gift tax.

Repeal of the levies on brokers, bowling alleys, pool and billiard tables, shooting galleries and riding academies, automobiles for hire, tobacco manufacturers, users of yachts and motor boats.

Repeal of the stamp taxes on deeds and conveyances.

Reduction of all cigar levies.

Repeal of the admission tax as applying to the spoken drama.

EXCLUSION LAW CHANGE IS ASKED

Washington.—Native Sons of the Golden State, an organization of American born Chinese, has appealed to Congressmen Free and other members of the California delegation to bring about a change in the exclusion law whereby American citizens of Chinese extraction may bring wives from China to the United States.

Under supreme court interpretations of the present immigration law a Chinese merchant, although excluded from becoming naturalized, may nevertheless bring his alien wife and children to live with him permanently in the United States as long as he maintains his status of a merchant. Another decision of the supreme court holds that an American citizen of Chinese origin does not have this right, the distinction being made on the basis of a treaty with China, in the case of Chinese merchants, which, of course, does not benefit American born Chinese.

FOOD PRICES UP ALL OVER COUNTRY

Washington.—Retail food prices in principal cities of the United States increased nearly 3 1/2 per cent between October 15 and November 15.

The greatest increase was in potato prices, which the bureau of labor report jumped 41 per cent during the month. Eggs, however, advanced 15 per cent, flour 2 per cent and butter, cheese, rice and oranges about 1 per cent, offsetting decreases in several varieties of meats, canned goods and sugar.

O. K. War Debt Settlement
Rome.—The chamber of deputies has approved by acclamation the Washington agreement for the settlement of Italy's war debt to the United States. Count Volpi, minister of finance, who head the Italian debt funding mission to Washington, said that the debt to the United States was undisputed. It was represented by certificates signed by the men in power during the war, containing precise figures, with interest.

Japanese Occupy Mukden
London.—The Daily Mail announces that Japanese troops have occupied Mukden. The Mail's information comes from its Tokyo correspondent, who announced that the Japanese troops took possession of Mukden, notwithstanding the indignant protests of Chang Tso-Lin. A later dispatch to the Mail says: "The city was virtually taken over by the Japanese under an order that forbids the entry of any armed force."

Quakes Damage Adriatic Coast
Belgrade, Jugoslavia.—Earth shocks occurred recently in many parts of the country. Considerable damage is reported along the Adriatic coast.

Mine Sweeper Aground
Washington.—The mine sweeper Curlew was aground on a reef off the Atlantic side of Panama in the San Blas area about 130 miles east of Colon.

Bandits Rob Cashier
Winnipeg, Man.—Slugged while on his way to the bank, Thomas Nuttall, cashier of the Manitoba liquor commission warehouse, was robbed of \$15,000 by two armed men, who then escaped in an automobile.

Typewriter Firms Merge
Syracuse, N. Y.—Arrangements have been consummated for a \$12,000,000 merger of the Corona Typewriter Co. Inc., of Groton, N. Y., with the L. C. Smith & Bros., Typewriter, Inc., of Syracuse.

CALIFORNIA NEWS BRIEFS

P. S. Wetmore, manager of the G. W. Hume cannery at Benicia, Solano county, has announced that work has been started on the construction of improvements at the local plant. The improvements will consist of another warehouse, boiler room and additions to cottages for the employees of the company during the busy season. The warehouse will contain 14,000 square feet, about 4,000 square feet larger than the present warehouse, which was built two years ago. The size will be 70 by 200 feet and it will be built east of the present warehouse on land part of which will be leased from the city of Benicia. The new boiler room will double the capacity of the boilers now used by the cannery. The cottages and apartment houses to be constructed will house three times as many workers as the present quarters.

W. T. Hollingsworth, widely known resident of northern California, is dead at Tomales, after a lingering illness. Born in Redwood valley, Mendocino county, Hollingsworth was 57 years of age. He was a son of a pioneer family, his grandfather and father having crossed the plains with an ox team in 1842. The family located in Mendocino county, where they had since made their home. Hollingsworth was an authority on trees and timber, having received the degree of science at the University of California. He was regarded as a great scientist, ranking equal to Dr. Jepson of the university. He leaves a widow, Mrs. Daisy Hollingsworth, and the following children: Arthur, Grover, Harry, Veda Hollingsworth, Mrs. H. De Groot and Jack Morton Hollingsworth.

Plans are ready for completing the restoration of the ancient Russian church and fort at Fort Ross, Sonoma county, erected in 1815, and which for many years has been owned by the state of California and upon which some restoration work has been done to preserve it possibly for a century more. The recent legislature voted \$2,500 for the work, which will be carried out under the direction of State Architect George B. McDougall, who has announced that he will give the landmark his personal attention early in the spring. It was at this place on the Fourth of July that a characteristic Russian service was held by Rev. Father Sakovich of the Russian cathedral, San Francisco.

That San Francisco and the bay region will have another record-breaking year in building construction is the prediction of the Architect and Engineer magazine in its annual building forecast, published in its December number. The magazine estimates that there will be from \$75,000,000 to \$100,000,000 expended during the year 1926 in building development.

Bank deposits at the call of the state treasury in 120 banks located throughout the state, totaled \$21,821,500 at the close of the fiscal year, according to a statement of Charles G. Johnson, state treasurer. These deposits yielded a revenue of approximately \$690,549, which was nearly 52 per cent in excess of the previous high revenue from such sources.

That San Francisco and the bay region will have another record-breaking year in building construction is the prediction of the Architect and Engineer magazine in its annual building forecast, published in its December number. The magazine estimates that there will be from \$75,000,000 to \$100,000,000 expended during the year 1926 in building development.

Evidence that California cities and counties want good roads is simply given in a report prepared by State Controller Ray L. Riley, showing that during the last year these political subdivisions have spent \$37,920,708 for roads, bridges and streets, exclusive of the sums expended by the state in highway construction. The counties spent \$21,616,340 in building highways and bridges. On streets, alleys, curbs and gutters the municipalities expended \$16,304,368. San Francisco's expenditures on street work as listed are \$1,894,893.

Gold production in the United States in 1924 was valued at \$52,277,000, an increase of \$500,000 over 1923, the treasury announced. California led with a production of \$13,085,700. Production in other important states was: Colorado, \$5,899,800; South Dakota, \$5,141,300; and Nevada, \$4,547,300. The government output of domestic coin in the year ended June 30 was 190,433,558 pieces, a heavy reduction from last year, owing to a decline in the requirements for coins under \$1.

Sonoma county will receive \$794.50 as its share of fees and fines collected in the county courts for traffic law violations during November, according to the monthly report of Capt. Ernest Roberts of the Sonoma county traffic squad. The county traffic squad covered 6,881 miles of highway during November, according to the report.

Articles of incorporation for the Peninsula Hospital corporation have been filed with the Monterey county clerk. The capitalization is \$150,000 and the directors are J. P. Sandholdt, Hugh F. Durmody, Edith M. Guerlin, Carmel Martin and W. M. Gratiot of Monterey.

Federal legislation permitting prospectors to have access to railroad lands, just as they now are allowed to seek gold on government holdings, is advocated by M. E. Dittmar, secretary of the Lassen Volcanic National park, and steps are being planned. It was learned, to have the proposal presented before congress.

The Menlo Park Country club has awarded a contract to a San Francisco builder for the construction of a two-story frame and stucco club building with tile roof. It will be located at Menlo Park, Santa Clara county, and will cost \$70,000.

The citizens of Novato have petitioned the Marin county board of supervisors, asking for the formation of a lighting district. The proposed district is to cover the greater part of the town and runs beyond the high school to the Point Reyes road.

A 400-pound cinnamon bear in an automobile on the Lindsay streets attracted considerable attention. The animal had been trapped and killed above Mountain Home by J. F. Batesman of Tulare, Tulare county, who stopped on his way home and displayed his kill.

The United States senate has confirmed the appointment of George J. Hatfield as federal district attorney. Reappointment of Collector of Customs William B. Hamilton at San Francisco was recommended to President Coolidge by Senator Samuel M. Shortridge, according to dispatches from Washington.

Dredging of the Sacramento river in California to a depth of ten feet from its mouth to the city of Sacramento was declared inadvisable in a report submitted to congress by Major General Taylor, chief of engineers. He recommended, however, that a lock and dam be constructed at Freepoint at a cost of \$2,679,000 to attain the same purpose.

At a cost of \$12,000 the Pacific Gas and Electric company is laying a new 16-inch main between the Jenny creek pumping plant and the reservoir at Redding, Siskiyou county. The distance is 2,400 feet. The old wooden stave pipe that was put in twenty years ago is proving unsatisfactory on account of the many leaks that come from time to time.

Bank deposits at the call of the state treasury in 120 banks located throughout the state, totaled \$21,821,500 at the close of the fiscal year, according to a statement of Charles G. Johnson, state treasurer. These deposits yielded a revenue of approximately \$690,549, which was nearly 52 per cent in excess of the previous high revenue from such sources.

That San Francisco and the bay region will have another record-breaking year in building construction is the prediction of the Architect and Engineer magazine in its annual building forecast, published in its December number. The magazine estimates that there will be from \$75,000,000 to \$100,000,000 expended during the year 1926 in building development.

That San Francisco and the bay region will have another record-breaking year in building construction is the prediction of the Architect and Engineer magazine in its annual building forecast, published in its December number. The magazine estimates that there will be from \$75,000,000 to \$100,000,000 expended during the year 1926 in building development.

Evidence that California cities and counties want good roads is simply given in a report prepared by State Controller Ray L. Riley, showing that during the last year these political subdivisions have spent \$37,920,708 for roads, bridges and streets, exclusive of the sums expended by the state in highway construction. The counties spent \$21,616,340 in building highways and bridges. On streets, alleys, curbs and gutters the municipalities expended \$16,304,368. San Francisco's expenditures on street work as listed are \$1,894,893.

That San Francisco and the bay region will have another record-breaking year in building construction is the prediction of the Architect and Engineer magazine in its annual building forecast, published in its December number. The magazine estimates that there will be from \$75,000,000 to \$100,000,000 expended during the year 1926 in building development.

Evidence that California cities and counties want good roads is simply given in a report prepared by State Controller Ray L. Riley, showing that during the last year these political subdivisions have spent \$37,920,708 for roads, bridges and streets, exclusive of the sums expended by the state in highway construction. The counties spent \$21,616,340 in building highways and bridges. On streets, alleys, curbs and gutters the municipalities expended \$16,304,368. San Francisco's expenditures on street work as listed are \$1,894,893.

Gold production in the United States in 1924 was valued at \$52,277,000, an increase of \$500,000 over 1923, the treasury announced. California led with a production of \$13,085,700. Production in other important states was: Colorado, \$5,899,800; South Dakota, \$5,141,300; and Nevada, \$4,547,300. The government output of domestic coin in the year ended June 30 was 190,433,558 pieces, a heavy reduction from last year, owing to a decline in the requirements for coins under \$1.

Sonoma county will receive \$794.50 as its share of fees and fines collected in the county courts for traffic law violations during November, according to the monthly report of Capt. Ernest Roberts of the Sonoma county traffic squad. The county traffic squad covered 6,881 miles of highway during November, according to the report.

Articles of incorporation for the Peninsula Hospital corporation have been filed with the Monterey county clerk. The capitalization is \$150,000 and the directors are J. P. Sandholdt, Hugh F. Durmody, Edith M. Guerlin, Carmel Martin and W. M. Gratiot of Monterey.

Federal legislation permitting prospectors to have access to railroad lands, just as they now are allowed to seek gold on government holdings, is advocated by M. E. Dittmar, secretary of the Lassen Volcanic National park, and steps are being planned. It was learned, to have the proposal presented before congress.

The Menlo Park Country club has awarded a contract to a San Francisco builder for the construction of a two-story frame and stucco club building with tile roof. It will be located at Menlo Park, Santa Clara county, and will cost \$70,000.

JUST THE ESSENCE OF ADVERTISEMENT

By DON MARK LEMON

(© by Short Story Pub. Co.)

THE proprietor and the general manager of Copeland's Dry Goods Emporium were in consultation. There was a third party to the consultation, a dapper little bald-headed gentleman who, an hour before, had introduced himself as E. Dodge, the inventor of a new perfume called The Essence of Advertisement, which article he sought to introduce into a few select stores in San Francisco.

The proprietor and the general manager had heard the little inventor out without showing him out. Indeed, they had listened with growing interest to his dissertation on the value of The Essence of Advertisement, which article he sought to introduce into a few select stores in San Francisco.

The little inventor-demonstrator was all confidence. Uncorking a quart bottle of the essence, he went through the store and sprinkled the counters with a slight quantity of the stuff. He also dashed some upon the threshold of the emporium doors and against the large plate-glass windows without, as well as on the sidewalk itself, for, strange to say, the essence was not to be sold over the counter but was to be sprinkled about the bazaar.

The fluid was as colorless as water, as fragrant as white violets, and soon the emporium was pervaded with its delicious penetrating odor.

"You see, gentlemen," explained the little demonstrator, "all matter is spirit and all spirit is matter. Or, in other words, all things both physical and spiritual are one in their final element, and matter can be changed into spirit and spirit into matter. This Essence of Advertisement is materialized thought. By a certain secret process I collect the advertising thought of a number of men of advertising genius and force these thoughts into the perfume of violets, somewhat as gases are charged into natural mineral waters, and a breath of this prepared perfume, when drawn into the lungs, acts precisely the same as the person inhaling it as a collection of choice advertisements would act upon the counters of the bazaar."

Thus, by sprinkling upon the counters of the bazaar, the little demonstrator drew a deep breath of delicious violet fragrance, and, patting the little inventor on the back, beamed graciously.

"We shall see," he said. "We shall see."

The cashier was perhaps the first that day to be aware of a sudden and excessive increase of trade at Copeland's Dry Goods Emporium. Money poured into the office, not by the dime and dollars but by fives and twenties—a stream of gold—for in California coin, not paper, is still the everyday currency—ran towards the rear of the bazaar along the "change" wire, and returned a stream of silver. The counters were crowded with buyers, though no special bargains were on sale, and it seemed that every one who passed before the great show windows of the store stopped to admire, then hurried in to buy.

Soon the tills were emptied of silver change, and the manager was called up and notified to that effect. He immediately reported to the proprietor the happy state of affairs.

Beaming like a sunbeam in clover and dew, the proprietor received the news, rubbed his hands, patted the manager on the shoulder, and without a word of notice increased that gentleman's salary a hundred dollars a month.

"It was The Essence of Advertisement that did the trick!" the manager felicitated himself. "What a lucky stroke it was that I listened to the little inventor and didn't turn him away, as I was about to do."

The clerk sent out for that purpose brought in two large sacks of silver change, yet the cashier's office barely got through the day without sending for more silver, so heavy were the afternoon sales.

"Oh, what a delicious fragrance of violet!" exclaimed a certain lady patron, typical of all the bazaar's patrons, and turning to the solicitous salesman she ordered a dozen silk shirt waists, whereas she had visited the store intending to purchase but one. "What a perfectly exquisite fragrance! It reminds me of when I was a happy, care-free little girl!"

The next morning when the inventor called to learn what success had attended his essence, he was met with wide-open arms. Policy would have cautioned the proprietor and the general manager to have received the little gentleman but lukewarmly, that they might beat down the cost of the perfume—which was one hundred dollars a quart—or forestall the price being advanced. But the staff had proved such a brilliant success that these two gentlemen cast all policy to the wind, and when E. Dodge finally took his leave he had booked an order for five thousand dollars worth of essence, with the one condition that for six months he should not sell any of the precious fluid to any other dry goods store in San Francisco.

As the inventor had guaranteed, The Essence of Advertisement proved a success so astonishing that within a week, and notwithstanding the fact that Copeland withdrew all of his customary heavy advertisements from the papers, he was forced to engage four additional buyers to keep his stock replenished, and he and his general manager felicitated themselves on having fallen into a bed of clover.

But suddenly they found burrs in the clover. While thousands daily visited the bazaar and purchased heavily, the astounding fact was soon discovered that once having bought from the counters of the emporium the patron rarely returned.

Could it be that the essence, while crowding the store with transient custom, was driving away all steady patronage?

A letter was hastily written to E. Dodge, laying facts before him asking for advice. Two weeks later the advice came. It was as follows:

Martin Copeland, Proprietor Copeland's Dry Goods Emporium.
Dear Sir: The reason why patrons, once having purchased at your store, rarely return is to be explained by the fact that you are using the Essence of Advertisement in too pure a state. I send you herewith a recipe for its dilution: have a druggist attend to the matter at once. There is such a thing as overadvertising. When your customers breathe the essence in too pure a state they are incited to buy more goods than they can use, and as soon as they quit the bazaar and come from under the spell of the perfume they repent their heavy purchases, and, out of charity, do not return. The remedy is to dilute the essence according to the recipe inclosed, and while your sales will fall off somewhat, they will show a much healthier state.

Very truly,
E. DODGE.

On receipt of this letter of advice, the general manager immediately sent out a clerk with a quart of The Essence of Advertisement, instructing him to have the stuff diluted according to directions at the nearest druggist. Slipping on an orange peel before a rival store, the clerk split the vial, and the contents ran over the sidewalk, immediately all the passers-by in that neighborhood began to pour into the rival store, and the unprecedented sales of that house, while the odor of the perfume lasted, astounded and mystified the proprietor.

This unfortunate clerk was immediately discharged, and another was sent out with a second bottle of the essence. He proved more fortunate, or less careless, and thereafter the diluted perfume only was used at Copeland's, and though sales were not as brisk as formerly they showed a fairer picture, customers not failing to return to the bazaar when in need of new goods.

Copeland's Dry Goods Emporium now became enviously noted for the amazing amount of steady business that it was doing, and for the exquisite violet fragrance that haunted its shelves and counters, and other stores, hoping thereby to attract custom, began to imitate the latter novelty. But the fragrance they used was merely the ordinary violet perfume of commerce and not the marvelous Essence of Advertisement, any of course these imitators had their cost and labor for nothing.

Six months passed, and his stock of essence growing alarmingly low, Copeland wrote to the headquarters of E. Dodge in New York city for a ten-thousand-dollar consignment of the precious fluid. Within three weeks his order returned, the envelope thereof bearing the official stamp, Party Dead.

"Good heavens!" exclaimed the alarmed proprietor, "Dodge is dead, and perhaps his secret has died with him!"

And so it proved. The little inventor had sunk into an untimely grave, taking with him a jewel brighter than The Star of India, for in his death was lost the secret of that marvelous compound, The Essence of Advertisement. Among the scanty effects left by the deceased was a yellow, ragged slip of paper, bearing the following memorandum:

Hemp seed—makes men dream dreams. Thence ought to be—may be—plant—mineral somewhere (try India)—which—eaten—tasted—smelt—will incite men—women—to spend money—lavishly—heedlessly. It can find its plant—mineral—can mix with rose—violet—perfume—sprinkle in stores—patrons smell—buy heavily—freely—advertisement.

Here the writing ended, torn away. Copeland reflected. Was The Essence of Advertisement the materialized thoughts of men of advertising genius, or something quite different, and though less wonderful and mysterious, not less effective and valuable?

Hemp in United States

Hemp is being grown in the United States in larger quantities than ever before, according to a report on the hemp industry by the Department of Agriculture. Production will reach about 2,000 tons this year. About 1,000 tons of hemp was grown in the United States in 1924 and the 1925 crop approximated only 500 tons. About 90 per cent of all American hemp is grown in Wisconsin. However, our industries use approximately 10,000 tons of hemp annually. Most of this hemp is imported from Italy.

The Auto Age Limit

In spite of the way some look, no auto is more than 25 years old.—Meridian Star.

Pimples



What can I do?

"Oh, why can't I have a skin like other girls? Why do I have to have these ugly pimples, blotches and blackheads?"

"If I could only find something that would clear up my skin and give me back my soft, rosy complexion, I know I would be the happiest girl in the world! What can I do?"

Is that you talking? If it is, you don't have to worry a minute! Just build up the rich, red blood in your body. Then your skin will be as clear and soft as anybody's.

That's what S. S. S. has been doing for generations—helping Nature build rich, red blood! You can build red blood-cells so fast that the impurities that cause breaking out on the skin hardly get into the system before the pure blood annihilates them—kills them right out—stops them from breaking out through the skin.

And then this rich, red, pure blood feeds and nourishes the tissues of the skin and keeps it looking healthy.

That's all there is to it. Healthy, vigorous, red blood such as S. S. S. helps Nature build, makes you healthy all over. It beautifies your skin—drives away pimples, blackheads, blotches, rash, boils and eczema—even cures your appetite—fills you full!

All drug stores carry a bottle of S. S. S.

The Chaper
"Ah, how times change!" musingly began Professor Pate. "No longer—'That's a fact!' impulsively interrupted J. Fuller Gloom, the human snapping turtle. 'In the good old days we were 10 cents or a quarter to get into the skating rink, and then sailed round and round till our feet slipped and we tumbled down and dislocated our shoulders, broke our collar bones or fractured our limbs. But nowadays we purchase flippers, and break our arms cracking them or they run off from a high bank or try to climb trees, or meet other flippers in the middle of the highways, and fracture various and sundry portions of our anatomies. Tempus does indeed fugit.'—Kansas City Star.

Powerful Pump
The normal human heart pumps one and one-half gallons of blood each minute, while that of a vigorous athlete circulates eight to nine gallons. The heart action decreases from 30 to 40 per cent when a normal person stands up.

Sorry
Visitor—What nice furniture! Little Roman—Yes, I think the man we bought it from is sorry now he sold it—he's always calling.

HOSTETTER'S STOMACH BITTERS

Feel Young—
Take care of your stomach and preserve your health.
HOSTETTER'S Celebrated Stomach Bitters tones up the digestive organs, stimulates the appetite and promotes a feeling of buoyancy. It cures indigestion, flatulency, constipation, biliousness, and all the ailments of the stomach and bowels.

Try the New Cuticura Shaving Stick
Freshly Lathering Medicinal and Emollient

Dick's OLD RELIABLE Eye Water
relieves sun and wind-burned eyes. Doesn't hurt. Genuine Red Hot Relief. 25c at all druggists or by mail. DICK'S DRUG CO., Bristol, Va.-Tenn.

PASTOR KOENIG'S NERVINE
for Epilepsy Nervousness & Sleeplessness
PRICE \$1.50 at YOUR DRUG STORE
Write for Free Booklet
KOENIG MEDICINE CO.
1045 N. WELLS ST. CHICAGO, ILL.

Little Known Burma



Kachin Women of Burma.

(Prepared by the National Geographic Society, Washington, D. C.)

THE recent arrangement for the liberation of several thousand slaves in a remote corner of to show how little country, almost which is governed in many ways a country apart. The average tourist landing at Rangoon, rushing by train up to Mandalay, down the Irrawaddy river by boat, and back to his ship, gets practically nothing of the real Burma and its people. His guide is probably a Hindu or an Indian; and many shop-keepers are from India or Armenia. Some Burmese, there are (in the small shops you find their women), but they are quite up to date.

The commercial development of Burma has been for the most part Scottish. It is British but not English, and therein lies a distinction familiar to all who know England and the English. One arrives in Burma only via English settlements and by English steamers, and usually without that enthusiastic interest which disposes one to incur discomfort and to overcome difficulties.

Burma is governed as a department of India, since her taxes are all paid into the Indian treasury and her Scottish residents complain bitterly of the policy which allows such funds as are appropriated for local improvements and the development of the country. Nothing has been done in the way of road building except for a few miles around Rangoon. There are no good roads in fact and no spring wagons outside the large towns. For conveyance in the country there are only the bullock carts.

The Burmese have not reached the stage of development requiring hotels; hence there are no Burmese hotels. Those in the large towns, for foreigners and supported by foreigners, are bad and very dear.

How to See the Real Burma.

Yet Burma is a country of surpassing interest, and once outside the tourist's triangular path, bounded by Rangoon, Mandalay and Prome (none of which is typically Burmese), one may journey at will among a simple, happy, kindly people, still very young and wholly unspoiled by contact with the West. It is a country of mystery, where nats (nature spirits) still dwell in mountains, trees, streams and temples; a country inhabited by many tribes, widely diverse in customs and physical characteristics, living as they lived 1,000 years ago; tribes among which the Burmese are only one, but happened to be in the ascendant at the moment of England's conquest of the country.

Much of this country may be reached by the Irrawaddy and its estuaries, where a comprehensive service is established. For such a journey only a single servant is necessary, as in India or Ceylon.

For a more extended journey, involving the necessity of leaving the waterways, some provision must be made. A bedding outfit will be needed, as well as cooking utensils and some supplies.

Thus equipped, an extremely interesting journey may be made—for instance, through the Shan states northward to the ruby mines or the oil fields, thus passing through the country of several interesting peoples. The weather, except for a few rainy days at Christmas time, is good for the most part from December to March.

Dak bungalows are to be found nearly everywhere, though often only shanties and not always provided with crockery and cooking utensils. There are many very comfortable "circuit houses" built for and used by the government officials, who are very courteous to any properly accredited travelers.

On the other hand, though on land one must travel in the saddle or by bullock cart, the Irrawaddy river and

its estuaries offer a superb highway with an adequate steamboat service. Up the Irrawaddy by Boat.

Going up the Irrawaddy, there is nothing of special interest below Mandalay except the ruins of Pagan, which richly repay a visit. Here, scattered over a considerable area (some eight miles along the river and two miles wide) lie the ruins of a city the story of whose building and decay vies in romantic interest with that of Carthage. Here were once thousands of pagodas, some very beautiful; and a few, in a fair state of preservation, still exhibit the varied styles of the peculiar architecture of the time and country. Excavations in recent years have uncovered some very interesting buildings.

At Mandalay begins a journey into the country of the hill tribes, at war with each other till within a few years. It is said that surreptitious "head-hunting" has not even now entirely ceased among the wilder tribes. From Mandalay the journey up the river should, by all means, be made by cargo steamer.

Not only does the cargo boat stop at tiny villages and at many points where one sees no signs of a village, but she tows, lashed alongside, a barge nearly as large as herself. This barge and the great after-deck of the steamer form one big "department store." Space is rented to native merchants, who go back and forth each trip, supplying the native with everything he needs, from sarongs to betel.

Each merchant, in his few square feet of allotted space, arranges his wares exactly as in the little booth along the village street. Hundreds of natives swarm aboard at each stopping place, carrying baskets and bags for their purchases.

One is reminded every hour of the day from how many and diverse elements is to be welded the Burmese nation of the future. All originating from the same parent stock (except, perhaps, the Selung tribe), the various tribes have through the centuries contended for possession of lands, hunting and fishing grounds, for life of the simplest form, till their characteristics have become as distinctive as if of different races.

Kachins and Karens.

Here we find the stocky, picturesque Shans, with their bright plaids, heavily bedecked with brass and silver buttons, bells and other ornaments. The Kachin women wear a score or more belts of narrow hoops, stained black and falling over the hips in a manner to require frequent adjusting. They come from the Shan states to the east; are rather attractive in form and feature; eaters of lizards, of beetles, of snakes—in fact, of everything except human flesh, which is forbidden.

Here are (so-called) white Karens, heavy and stolid and very dirty, of fairer skin than the Burmese and with a more distinctly Mongolian eye. They take kindly to Christianity, whole villages at a time, as also do the red Karens, a tribe less numerous, small and wiry, with broad reddish faces. Heavy drinkers these, somber in mien, formerly very wild and savage, they have been reduced from stealers of men to stealers of cattle.

The females of one branch of the Karens and Palangs wear brass rings around their necks, arms and legs, weighing, it is said, 50 to 60 pounds. The neck rings, as thick as the little finger, are put on the girl in infancy, four or five rings at first and others added as fast as she grows, till eighteen or twenty keep the neck always stretched.

And so one journeys on and on, each day bringing new scenes, new types of people to study, and all at least 1,000 years behind the epoch in which we live. Everywhere are pagodas—great pagodas, little pagodas, all sorts and sizes of pagodas, to fit the purses of the people who sought to "gain merit" in their building.

Train Lacking Tub, He Bathes in Rain

Oso.—When the night train on the Oslo-Bergen railway arrived at Voss, at 8 a. m. recently, the residents of that Norwegian village were shocked beyond words.

The rain was pouring and from one of the compartment windows a man was leaning out—sans raiment. He stepped out of the window and was holding onto the roof of the car. There he remained swaying on the edge, taking a bath in the fresh morning rain while the train sped along at more than 45 miles an hour.

At the next station an official entered the compartment and found the man, still nude, sitting in his seat and humming a cheerful ditty while he shaved himself. He was an Englishman who had wanted his morning tub.

HUNT FOR MISSING MILLIONS SUCCEEDS

Securities Found Wrapped in Old Newspaper.

Rockmart, Ga.—After search extending from Georgia to the financial centers of New York, approximately \$1,000,000 in stocks and bonds belonging to the estate of Thomas J. Flournoy, has been found wrapped in an old newspaper and chucked away in the cement vault of the Southern States Cement company, of which he was president.

Mr. Flournoy came to Rockmart about twenty-five years ago from Kentucky. He died here September 5. The Fidelity and Columbia Trust Co. of Louisville, in administering the estate, found that he was worth about \$2,000,000 in securities, although only about half of this amount could be located.

Efforts to locate the remainder of the fortune led to a close scrutiny of the fireproof vault at the plant here, used by the company in safeguarding books and valuable papers.

Examination of a package wrapped in a newspaper revealed the much-sought treasure.

Mr. Flournoy, who was more or less a recluse, died at the age of sixty-six. He was unmarried and his estate will be divided among nieces and nephews living here and in Kentucky.

Just why Mr. Flournoy left the valuable package loose in the cement plant's vault instead of in the vaults of the Farmers and Merchants National Bank of Rockmart, of which he also was president, is not known.

Mr. Flournoy had extensive interests at Paducah, Ky., and his body was carried to Princeton, Ky., his old home, for interment.

Crime Rehearsal Almost Brings About a Lynching

Paris.—French love for detail and exactitude in the matter of crime detection almost brought disaster on a recent crop of criminals who were called upon by the police to re-enact the robbery of a post office and the killing of the agent in order that the evidence for the forthcoming trial might be in perfect order.

As a murder rehearsal proceeded a crowd of villagers gathered about the post office and became more and more excited as the three young criminals, who had only been captured after a stiff hunt—went through the actions of their crime with complete nonchalance.

One of the bandits, the man who had fired the fatal shot which had killed the postal agent, entered into the affair with such gusto that the crowd was soon shouting for his blood. Curses were hurled at the prisoners and were hurled back at the crowd. With a pleasant smile the accused murderer goaded the villagers into such a fury that soon all bounds were passed and the infuriated onlookers made a rush for the three men. Only the fastest work on the part of the police, who hurriedly called off the crime rehearsal and rushed their charges into an automobile, prevented an attack which might have developed into the lynching of the bandits.

Deer Drunk on Grapes Runs Wild, Hooks Cows

San Francisco.—Intoxicated by a meal of dried fermented grapes, a deer ran amuck a few miles north of San Rafael, hooked several cows, partially wrecked a barn and tore down two miles of fence on the Miller ranch. When last seen the deer, his one undamaged antler crowned by a garland of brush, was staggering into the hills.

Tony Silvera, manager of the Miller ranch, reported the intemperate deer to the San Rafael authorities and a hunt was organized.

Killed by Train

Dubuque, Iowa.—Fred Grundman, seventy-five, a laborer, was instantly killed when a passenger train struck him on the Illinois Central tracks near Dubuque.

Wrecked Her Nerves

Reno, Nev.—Mrs. George L. Loft has divorced her husband, a New York sandy manufacturer, because he wrecked her nerves by walking along the ledge of a 14-story building.

The KITCHEN CABINET

(By 1225, Western Newspaper Union.)

I do not own an inch of land— But all I see is mine— The orchard and the mowing fields, The lawns and gardens fine, And more magnificent than all, My window keeps for me, A glimpse of blue immensity— A little strip of sea.

—Lucy Larcom.

EVERYDAY GOOD THINGS

A simple dish which is both nourishing and easy to prepare is:

Baked Salmon With Peas.—Take one can of salmon and one can of green peas. Prepare a white sauce of two tablespoonfuls each of butter and flour, cook until smooth and add two cupfuls of milk. Stir the sauce into the salmon, add the peas and put into a buttered baking dish, cover with buttered crumbs. Be sure the salmon is well-seasoned and add a little lemon juice to give zest. Bake or steam until well heated through. If desired the white sauce may be added to the salmon and part of it to the peas, the salmon molded in a loaf and the peas served poured around it. Unmold on a platter and garnish with parsley.

Apple Sponge.—Pare, core and cook six tart apples to a pulp. Rub through a sieve. Mix two tablespoonfuls of flour and three of cold water, add one-fourth teaspoonful of salt and a cupful of boiling water. Add the apple pulp, one teaspoonful of lemon juice and sweeten to taste. Beat well, remove from the heat, add three egg yolks, well beaten. Fold in the stiffly beaten whites of the eggs and bake in a shallow dish until puffed and brown.

Asparagus Omelet.—Beat until light the whites and yolks of three eggs separately. Into the yolks stir three tablespoonfuls of water, one-fourth of a teaspoonful of salt and a few dashes of white pepper. Fold in the whites of the eggs. Melt a tablespoonful of fat in an omelet pan and turn in the mixture. Cook on the top of the stove until well cooked on the bottom then finish cooking in the oven. Have ready a sauce prepared from the liquor of the asparagus, using half liquor and half milk, add a rather thick cream and pour over and around the omelet.

Per se, of the cut into place, a little of the simmer, then baked.

Table.

We are a favor of the



grate. It is not necessary to be endowed with much of this world's goods to feel that a cup of tea to a friend is not an extravagance. The housewife with no maid will find such entertainment burdensome, with a tea wagon one trip from the kitchen will be sufficient. If one can brew the tea on the tea table, it furnishes entertainment, for we all enjoy things in the process of making.

In most homes there is a cozy jar and one of doughnuts; a few of the doughnuts sugared just before serving, will be all that is required with the cup of tea. Sandwiches are always nice and if one has time, the open sandwiches prepared and ready to serve are most attractive.

It is wisdom to eat very lightly of any afternoon repast, so it will not spoil the appetite for dinner; so very small servings of any dainty food are the rule in most homes.

If inclined to adroitly, omit the cream and take the lemon, pineapple or a bit of sliced orange in the tea.

As sugar is always used by some, try rubbing the cubes on the well-washed skin of an orange or lemon and grating into the essential oil of the fruit into the sugar. It will add a most attractive flavor to a cup of tea.

Lemon Butter.—Into the upper part of a double boiler put two cupfuls of sugar and one cupful of butter with the grated rind of three lemons. Cream together, setting over the hot water. Add the juice of the three lemons and stir until well mixed. Beat with an egg beater until smooth. This makes a delicious spread for slices of sponge cake, buttered bread for sandwiches, and in a well-thickened pudding sauce. It will keep in the ice chest and be ready for any occasion.

For dessert maple ice cream or plain vanilla ice cream with any kind of a sauce is easy to serve; the cream may be sent in just at the time of serving, the sauce prepared and ready. If chocolate sauce is used it is liked hot; maple cakes to serve with the cream may be either angel food, sponge cake baked in fancy shapes or cut into cubes, or oblong, frosted and decorated with any simple or elaborate candies of different colors.

Nellie Maxwell

MY FAVORITE STORIES

By IRVIN S. COBB

A Scotchman's Conscience

The purchasing agent of a big jobbing concern in San Francisco is a Scotchman. He gave an extensive order—indeed, the total ran into many thousands of dollars—to a salesman for a supply house. Although he had obtained the business in open competition, and by virtue of the excellence of his wares and the low figures he quoted, the salesman felt gratitude at being favored and sought a way to show it.

He knew he dare not offer the Scot a commission; likewise a gift of money, he figured, would be regarded as an insult. He had an inspiration. The Scot, he noticed, constantly smoked cigars. So the salesman excused himself for a minute, slipped out to a cigar store and bought a box containing fifty of the finest Havanas the tobacconist carried in stock. The price for the fifty was fifteen dollars.

He brought the box back under his arm and asked the purchasing agent to accept it with his compliments. The latter drew back. He explained that it was against the policy of his house for its buyers to accept presents of any sort from those with whom the concern did business. He was sorry, he said, but he could not take the cigars as a present, even though he felt sure his young friend had tendered them with the best of intentions and in absolute good faith.

The salesman had another idea. "Well, he said, 'I hate to throw these cigars away. They are of no use to me—I smoke only cigarettes. I wonder if you would buy them from me?—there's no harm in that, I'm sure.'"

"What would you be asking for them, laddy?" inquired the prudent Scot.

"I'll sell the whole fifty to you for a nickel," stated the salesman.

The purchasing agent lifted one of the cigars from the top row, smelled it, rolled it in his fingers and eyed it closely.

"Very well," he said, "at that price I'll take four boxes."

All According to Specifications

"Now then, children," said the Sunday school teacher, in her best Sunday school teacher's manner, "the lesson for today is about the Prophet Elisha. Can any little boy or little girl here tell us anything about Elisha?"

"Me," answered a ten-year-old urchin, holding up his hand. "I can tell about him."

"Very well, then, Eddie," answered the teacher. "Now, then, all the rest of you be nice and quiet while Eddie tells us about the Prophet Elisha."

"Well," said Eddie, "Elisha was an old bald-headed preacher. One day he was going along the big road and he came past where some children were playin' in the sand, and they laughed at him and poked fun at him and called him names and hollered, 'Oh, look at that old bald-headed man!' That made Elisha hopple mad and he stopped and turned around and shook his fist at 'em and he said, 'Don't you kids make fun of me any more! If you do I'll call some bears out of them woods yonder and they'll shore eat you up.'"

"And they did and he did and the bears did."

He Lacked Storage Space

Congressman John K. Hendrick of Kentucky, now deceased, was notoriously soft hearted. He was sitting in a courtroom one day when a young and struggling member of the local bar, who was not especially renowned for mental brilliancy, undertook to read a petition in a divorce suit and speedily got himself badly tangled up in a confused mass of legal phrases. The judge undertook to set the young lawyer right, but the only result was to tangle him worse than ever. The judge was showing signs of losing his temper when Colonel Hendrick arose.

"I hope, your honor," he said, in his courtly speaking voice, "that you will bear patiently with our young friend here. He is doing his best."

"I know that, Colonel Hendrick," said the judge, somewhat testily, "and I intend to bear patiently with him. I am merely trying to give Mr. So-and-So an idea."

"Your honor," said Colonel Hendrick, "don't do it. He's got no place to put it."

Not This One: The Other One

There formerly were two Coveleskie brothers playing in the big leagues. One day Harry Coveleskie was pitching a game for Detroit against the Yankees at the Polo grounds in New York. As Damon Runyon sat in the press stand an attendant handed him a note which had been sent by one of a group of spectators in a grandstand box.

The note ran as follows:

"To settle a bet, please start which one of the Coveleskie boys this fellow is?"

Runyon turned the note over and made his answer on the reverse side of it.

"This," he wrote, "is the other one!"

Giant Statesmen, Present and Past

"It is impossible to make a just comparison between senators of today and those who loom large in senate history. It is much like the attempt to measure modern lawyers against the legal giants of the past. We select a few great names and forget the abundant mediocrity. Two things are certain. One is that the problems with which senators must nowadays wrestle have not decreased in number or complexity. The other is that the senators to whom these problems are presented must divide their time between the task of solution and the political work essential to success in open primaries and in state-wide elections."

"The result is that senators are much more closely in touch with the life of their constituents and more responsive to their will. Whether in the end this makes for better government and sounder statesmanship is a question which each citizen must answer according to his conviction. At present it is a purely academic question. The open primary and the state-wide election were necessary parts of the modern revolt against abused authority. It is too soon to affirm whether or not the change is salutary and permanent. However this may be, it is certain that the senate is no longer Mount Olympus, but it is also true that Pennsylvania avenue is a very different thoroughfare from Main street."—Senator George Wharton Pepper, in the Forum.

Watch Cuticura Improve Your Skin. On rising and retiring gently smear the face with Cuticura Ointment. Wash off Ointment in five minutes with Cuticura Soap and hot water. It is wonderful what Cuticura will do for poor complexions, dandruff, itching and red, rough hands.—Advertisement.

Find the Tarantula

"There's one exciting annual event that occurred in my old home town that I miss very much since I've moved to the city," declared a Gladstone avenue salesman, "the discovery of a tarantula on a bunch of bananas by the leading grocer. As a thriller for the entire populace that towered over any other happening. With the discovery the town marshal or some other hero managed in some way to get the huge spider into a bottle which was corked up and placed on display in the grocer's window. Every one turned out to inspect the capture, girls screamed and women shuddered."—Detroit News.

Constipation generally indicates disordered stomach, liver and bowels. Wright's Indian Vegetable Pills regulate regularly without straining. 575 Pearl St., N. Y., Adm.

Nature's Balance

A balanced aquarium consists of green pond weed, either floating or rooted, a few snails, tiny animals and plants. The green pond weed and the snails eat the plants and give the organic waste from which the plants make their food. The plants give off oxygen to the animals and the animals give carbon dioxide to the plants. Thus the balance exists.

Keep the Earth

When you get a piece of this earth, keep it. It cannot be stolen, doesn't rust; you are your own board of directors; unlike watered stock, there is only just so much of it, and it goes up in price. The Indians sold Manhattan island for \$24. The land in Central park alone is now worth a thousand millions.

Ohio's Paint Production

It is not generally known that Ohio produces nearly one-fifth of the total volume of paint products in the United States, its output reaching 22,000,000 gallons a year, which exceeds by 2,000,000 gallons the total for her nearest competitor, New York.

Solitude frequently surrounds the man who is alone with his thoughts.

Sure Relief

BELLANS Hot Water Sure Relief FOR INDIGESTION 25¢ and 75¢ Pkgs. Sold Everywhere

FOR OVER 200 YEARS

haarlem oil has been a world-wide remedy for kidney, liver and bladder disorders, rheumatism, hiccups and uric acid conditions.

GOLD MEDAL HAARLEM OIL

correct internal troubles, stimulate vital organs. Three sizes. All druggists. Insist on the original genuine Gold Medal.

Los Angeles Newest

Hotel Cecil Main Street bet. 6th & 7th 700 ROOMS 300 without bath \$150 200 with bath \$200 200 with priv. \$250 GOOD GARAGE FACILITIES

You Can Play Tunes

at once or it will cost you nothing. Will send you, O. D., our Instant Retainer Player including music and directions. Knowledge of music required. No expensive lessons. Player for \$10.00. Banjo \$14.00. Guitar \$18.00. Mandolin \$16.00. We know you can play so don't delay, but write today. ARTHUR APPEL, 1519 East Fifth Street, LOS ANGELES, CALIF.

TO LADIES ONLY

Why waste dollars paying high prices for complexion powders, lotions, toilet goods, etc., when you can make them at home at one-tenth the cost? Send stamp for literature. T. Fowell, Box 423, Berkeley, Calif.

MORTON HOSPITAL

Our expert doctors and surgeons, excellent food, and quiet surroundings. 1055 PINE ST., SAN FRANCISCO, CALIF.

CLEAR YOUR SKIN

Resinol

KEEP EYES WELL! BATHE TIED EYES.

Dr. Isaac Thompson's Eye-water. INFLAMED EYES. RUB YOUR EYES? BATHE YOUR EYES? SAVE YOUR EYES! HELPFUL EYE WASH

Dr. Isaac Thompson's Eye-water. 129 Bloor, Tor., E. T. Boothell, Dr. Isaac Thompson's Eye-water.

W. N. U., San Francisco, No. 52-1925.

Actors are fragmentary individuals. They are always appearing in parts and the parts are in pieces.

Only a woman who thinks before she speaks can economize on talk.

Around and Across AMERICA

Announcing ALL YEAR WATER and RAIL RATES

Round trip rates going by steamer and returning by rail or vice versa will be available throughout the entire year beginning January 1, 1926.

From Home Town Back to Home Town

The combination water and rail journey is the most enjoyable way of making your trip.

Season delightful days as you can leave from home, visit new and under known spots, visiting the quaint city of Panama and passing through the Panama Canal, the Spectacle of the American dream, and returning home with you and your family in the comfort of a Pullman car.

Fortnightly sailings from San Francisco and Los Angeles

S.S. MANCHURIA
S.S. FINLAND
S.S. MONGOLIA

For rates and illustrated booklet apply

PANAMA PACIFIC LINE

510 So. Spring Street, Los Angeles
400 Market Street, San Francisco
or Local Steamship Agent

